

We are WEI.

We are an IT solution provider that is passionate about solving our customers' IT challenges and helping them drive their desired business outcomes. We believe in challenging the status quo and thinking differently.



We believe in putting our customers first.

- Supplier of the Year—EMC, Analog Devices, Blue Cross Blue Shield of MA
- Aruba East Region Partner of the Year
- Innovator of the Year from CVS Health
- CRN Triple Crown
- HPE Partner of the Year

**Top 100
CRN
Nationwide
Solution
Provider**



We believe in innovation.

We offer a full suite of professional services that support these technology categories and more.

- Big Data
- Cloud Computing
- Enterprise Security
- Networking
- Business Continuity and DR
- Data Center
- Mobility and IoT

We believe in going further.

- Zero DOA policy
- 24x365 support line with engineers on call
- Customer-inventory hold area
- "First line of defense" hot spares
- Custom online catalog capabilities
- Procurement-facing ERP integration solutions
- A fleet of vehicles to personally deliver and assist with your solution



We believe in giving our customers a competitive edge.

Investment in a 50,000 sq. ft. facility to provide customers with:

- WEI Knowledge Transfer Centers
- WEI Technical Users Group
- Integration and Testing Lab
- Demo Lab
- POC Lab
- Imaging Lab With VPN

We believe in the power of diversity.



- 4x Winner GNEMSDC Supplier of the Year – 2000, 2012, 2015, 2016 (nominated by Liberty Mutual, State Street Corporation and Blue Cross Blue Shield of MA)
- Winner NMSDC National Supplier of the year (nominated by Blue Cross Blue Shield of MA)
- Member of the National and Greater New England Minority Supplier Development Councils
- #1 Diversity-owned business in NH
- WEI's Social Responsibility Program: WEI StepsUP



We believe in the value of teamwork.

We deliver innovative IT solutions by listening to our customers, building enduring relationships and doing what's right—not only for our customers but also for our colleagues and the community.

We believe in always striving for excellence.



With 40+ Certified Engineers, we solve customers' IT challenges with innovative solutions—customized to their needs, even if that means building one from the ground up.

Expert Certifications

- Aruba Mobile First Expert (AMFX) Hall of Fame
- Aruba Certified Mobile Expert (ACMX)
- Aruba Certified Design Expert (ACDX)
- Aruba Certified ClearPass Expert (ACCX)
- Cisco ACI Field Engineers
- HPE Master Accredited Solutions Expert (MASE)
- Microsoft Certified Engineers (MCSE)
- VMware Certified Design Expert (VCDX)

- VMware Certified Implementation Experts (VCIX)

Professional Certifications

- AWS Certified Solutions Architect—Professional
- Cisco Certified Design Professional (CCDP)
- Cisco Certified Network Professional Route/Switch, Wireless, Security, Data Center, Cloud (CCNP)
- Dell Certified Professional— Server/Storage/Networking
- Fortinet Networks Security (NSE-7)

- HPE Master Storage/Server/Networking Professional (ASE)
- Nutanix Certified Professional (NCP)
- Nutanix Certified Advanced Professional (NCAP)
- VMware Certified Advanced Professional (VCAP)
- Project Management Professional (PMP)

Associate Certifications

- Arista Certified Engineering Associate (ACE-A)

- Cisco Certified Network Associate Route/Switch, Wireless, Security, Data Center, Cloud (CCNA)
- Fortinet Networks Security (NSE-4)
- Microsoft Certified Azure Data Engineer Associate
- Red Hat Certified Engineers (RHCE)
- Thousands of additional certifications

WEI Competencies

- VMware Master Services Competencies—Data Center Virtualization and Desktop and Mobility

