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WEI Named One of 2016 Tech Elite 250 Solution Providers by CRN
List Recognizes IT Solution Providers with Deep Technical Expertise and Premier Certifications

Salem, NH (April 5, 2016) – WEI, a New England-based company that creates customized technology solutions, has been named to the 2016 Tech Elite 250 list by [CRN](#), a brand of [The Channel Company](#). This annual list honors an exclusive group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology vendors. WEI has appeared on the Tech Elite 250 list since its inception in 2011.

To compile the annual list, The Channel Company’s research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Companies who have obtained these elite designations—which enable solution providers to deliver premium products, services and customer support—are then selected from a pool of online applicants.

WEI’s attention to detail and level of service provided to customers are important keys to their success. They are able to identify specific goals of the business, determine ultimate objectives and outline challenges they may face; all by becoming a trusted advisor and technology partner for their clients. WEI’s advisors then are able to create customized IT solutions that help companies succeed.

“We are proud to be named to CRN’s distinguished list of 250 Tech Elite companies,” said WEI President Belisario Rosas. “We aim to provide the highest level of service to our partners and clients, which in turn translates into their overall success.”

“The solution providers selected for our annual Tech Elite 250 list have demonstrated a commitment to excellence and gained strong industry credibility by earning some of the most difficult IT certifications available from top technology vendors,” said Robert Faletra, CEO, The Channel Company. “Attainment of these exclusive certifications strengthens the channel as a whole by invigorating partnerships and enabling the delivery of exceptional customer service. We congratulate each of these organizations and look forward to their continued success.”

WEI’s appearance on the Tech Elite 250 list also qualifies them for future awards like the CRN Triple Crown Award, which they earned in 2015. The Triple Crown Award



recognizes companies on each the Tech Elite 250 list, the Solution Provider 500 list and the Fast Growth 150 list. Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at www.CRN.com.

About WEI

WEI is an expert in business technology improvement, helping clients optimize their compute environments and work efficiently. WEI works with clients to integrate corporate strategy, new technologies and their current IT environment into one company-wide model to increase utilization and efficiencies around their unique business processes.

WEI's clients benefit from a strong focus on customer satisfaction and attention to detail. They combine cutting edge technology with architectural design, value-added services, onsite training, integration, testing labs and a commitment to quality. From solution design through implementation, WEI's sales and technical team remains focused on providing unwavering support throughout a project. For more information please visit www.wei.com.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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